



# Committed accelerator to the **e**nergy transition**n**



# Introduction

## *Decarbonization platform without investment*

Founded in 2007 in France and having stepped into Southeast Asia in 2017, GreenYellow is a committed investor and operator specializing in decentralized solar photovoltaic production (Solar PPA), energy efficiency solutions (EE), electric vehicle charging stations (EVCS), and energy storage (BESS) to partner with corporations and local authorities to accelerate their energy transition. As an international leading player, our expertise and fully-funded offers provide tangible, immediate, and profitable solutions for our clients' decarbonization journey.

GreenYellow has an international presence in 3 main regional hubs (South America, Europe, and Southeast Asia).



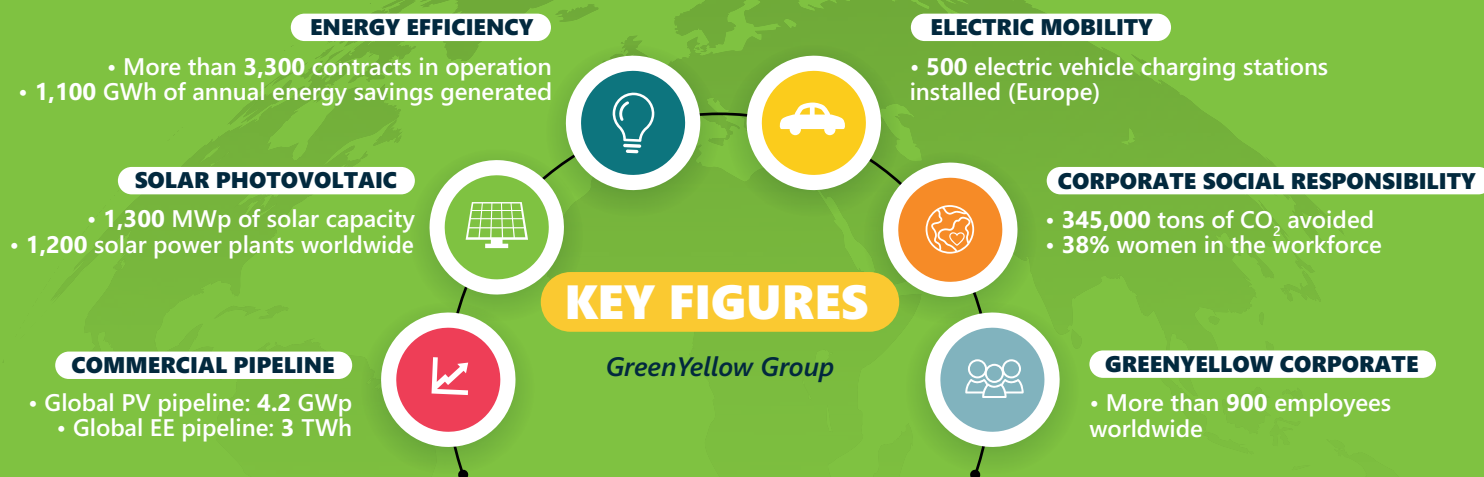
## *The Challenge of the Energy Transition*

### *The energy transition is a necessity for everyone*

While urgent action is needed, good intentions are not enough. What is sustainable must be beneficial, and this is why investment in transforming a company's energy model must be profitable. Relying on our technical and financial expertise, alongside our global and synergetic platform, we work with each customer to implement a realistic, effective, and committed energy transition with all confidence.

# Your Energy Transition Partner

**Making every energy transition A SUCCESS!**



## Our Shareholders

**A solid shareholder base for our long-term strategy**

**ARDIAN**  
**76%**

Key player in global infrastructure.  
European private equity firm.  
€140bn under management

Minority Shareholders

**24%**

**Casino** **bpi**france **TO** TIKEHAU CAPITAL

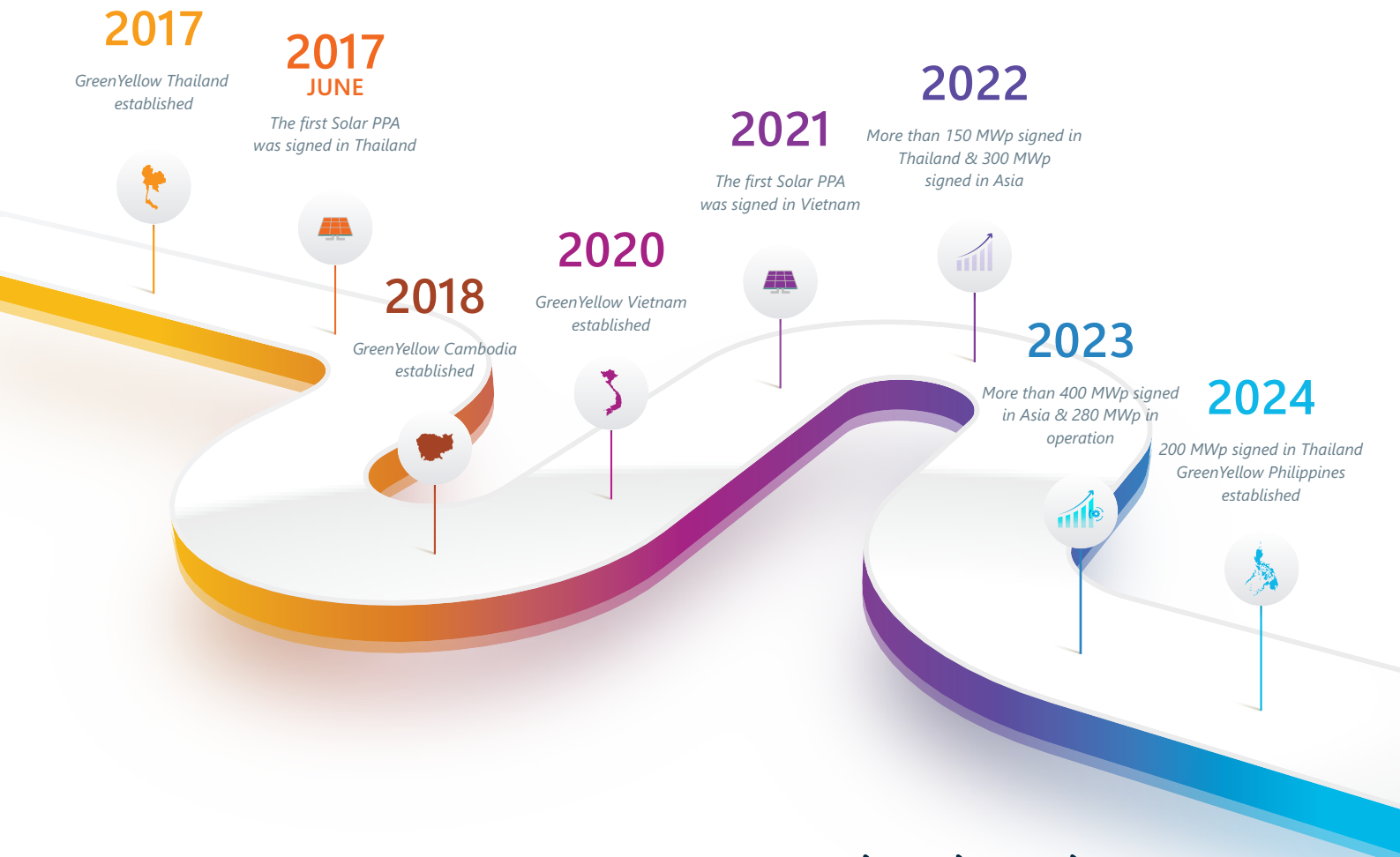
**600**  
Clients

**€1.5B**  
invested with our clients

# Our Story In Asia

**A fast-growing model in Asia**

GreenYellow Thailand was established in 2017. Since then, we have already secured more than 200 MWp of solar PPA and several Energy Efficiency Agreements with over 75 clients. Our portfolio of customers includes large multinational companies and local conglomerates across various industry segments.



## Our Services in Thailand

**Our recognized experience in the installation of energy solutions**

### Solar PPA



A fully-financed turnkey solar solution with GreenYellow managing all processes

### Energy Efficiency



End-to-end approach (turnkey solution) to reduce your energy consumption

### Energy Storage



Further optimize your energy usage and savings

### I-RECs



Support our customers in registering and issuing I-RECs under the EGAT program

# Our B.O.O.T Model

***A risk-free model for a turnkey, tailor-made project***

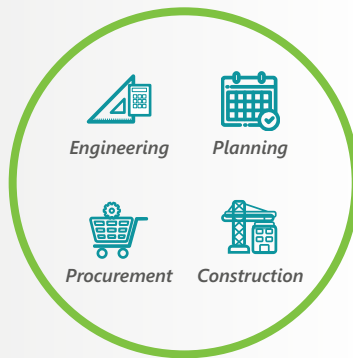
Our energy services are conducted under B.O.O.T. scheme, where we Build, Own, Operate, and Transfer. Besides investing in the entirety of the project, our approach includes the feasibility study, design, procurement of the equipment, installation, operation, maintenance, proactive monitoring, and guaranteed performance.

## How B.O.O.T Model Works

### We Offer



### We Build



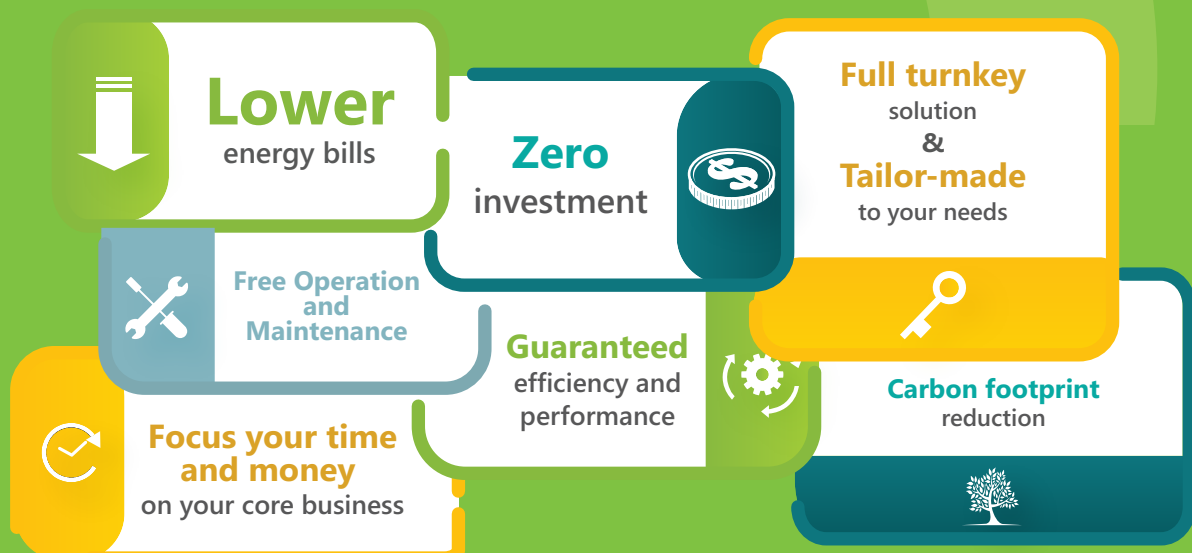
### We Own & Operate



### We Transfer



## Limitless Benefits



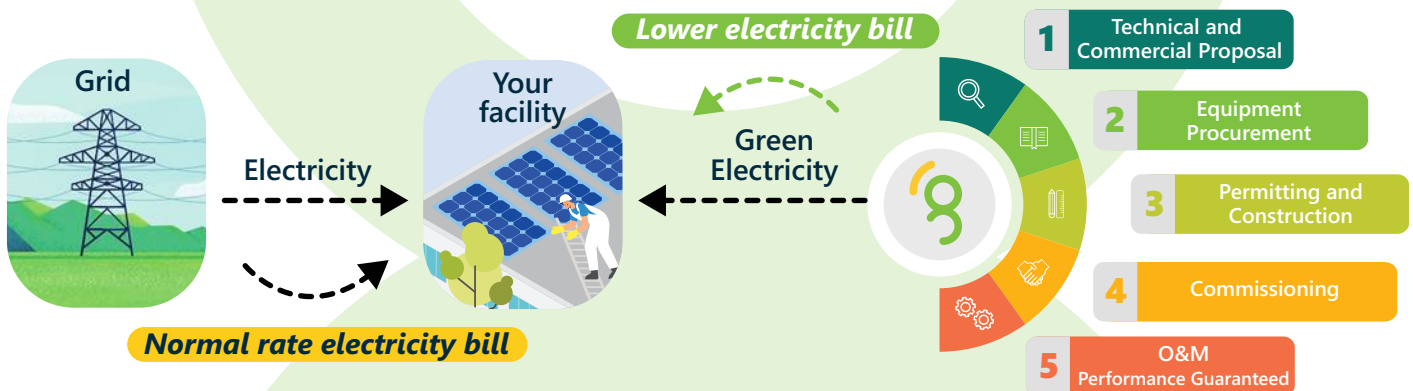
# Solar Production

**A turnkey offer for solar energy production**

## What is Solar PPA?

A solar PPA (Power Purchase Agreement) is a financial agreement where GreenYellow finances, designs, builds, licenses, operates, and maintains the entire solar energy system, enabling our clients to consume greener energy and reduce their electricity bills.

## Solar PPA Model Explained



## Versatile Solutions



## Combined Services

### IRECs

An I-REC is an International Renewable Energy Certificate calculated from the amount of electricity produced from renewable energy power plants. By acquiring I-REC certificates, it is then possible to guarantee that the energy comes from renewable sources. GreenYellow can assist in registering the PV plant and transferring all the IRECs to our customers.

### Free Monitoring System

To ensure the optimum performance of the solar plant, GreenYellow has developed its own monitoring solution. It's easy, with free access from anywhere and anytime.



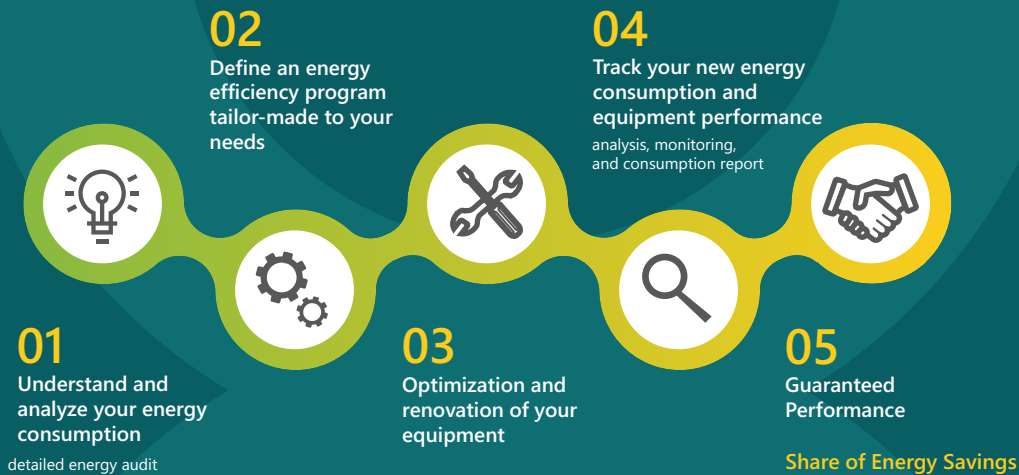
# Energy Efficiency

**A turnkey offer of energy efficiency solutions**

Energy Efficiency is an end-to-end approach to reducing your energy consumption. After carrying out a thorough energy audit to monitor all your major equipment, we will be able to define a custom-made program to reduce your energy consumption.

We will finance the entire retrofitting or replacement of underperforming equipment, ensure operation and maintenance, and guarantee their performance.

## How Our Energy Efficiency Program Works



## Versatile Solutions



HVAC



Chilled Water System



Heat & Steam

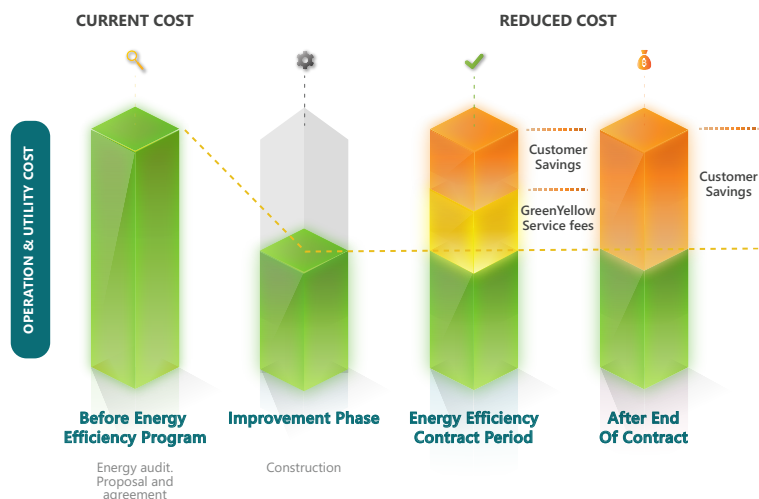


Lighting



Building Management Systems

**Our  
Energy  
Efficiency  
program**



# Our Clients

A large portfolio of clients trusting us with their energy transition



## The Voice of Our Clients

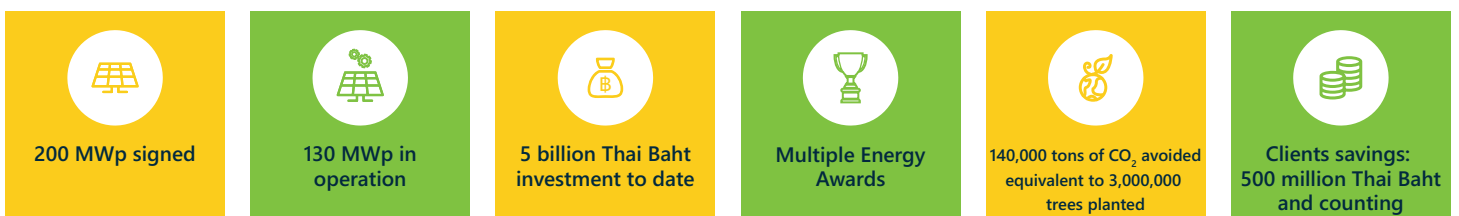


" Makro has the budget to invest in a solar energy system, but we decided to choose GreenYellow as Makro is not ready to manage. Through the bidding process, GreenYellow passed all qualification criteria as a multinational firm with a long experience in sustainable energy and Solar PPA. "

" The partnership between Betagro and GreenYellow not only will reaffirm the aim of achieving the Sustainable Development Goals together, but also with GreenYellow's expertise and strength are the main essence for Betagro to achieve the SDG goal by shifting parts of the grid power to solar energy. "



## Our Achievements





# Highlight Projects in Thailand

## Solar PPA Projects



### Makro - 30 MWp

50 stores across Thailand

Retail



### CPALL - 6 MWp

19 distributions centres across Thailand

Logistics



### CPRAM - 5 MWp

8 factories across Thailand

Food industry



### Betagro - 9.6 MWp

9 sites across Thailand

Food industry



### King Power - 6 MWp

6 sites across Thailand

Retail

# Highlight Projects in Thailand

## Solar PPA Projects



**SPM - 2 MWp**

Agro industry



**C.A.S Paper Mill - 10 MWp**

Paper industry



**Lumentum - 4 MWp**

Electronics industry



**Crown Ceramics - 2 MWp**

Ceramics industry



# Highlight Projects in Thailand

## Energy Efficiency Projects

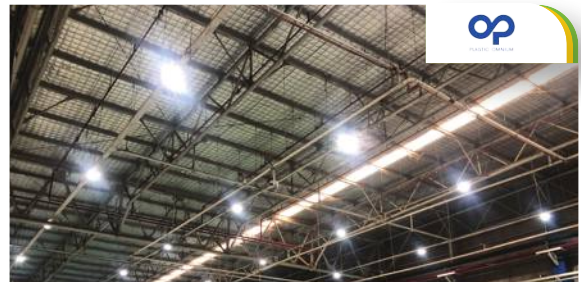


### Southeast Textile

Chiller replacement and  
Smart Management

2 GWh savings/year

Textile industry



### Plastic Omnium

Lighting replacement

300 MWh savings/year

Automotive industry



### King Park Avenue Hotel

Chiller and cooling tower optimization

700 MWh savings/year

Hospitality



### OLIC (Thailand)

Optimized chiller with VSD installation

1 GWh savings/year

Pharmaceutical industry

# ***YOUR ENERGY TRANSITION PARTNER***

Make your energy transition a success thanks to  
GreenYellow's offers.

## **GreenYellow Thailand**

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